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I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Account Executive	1,3,4,6,7,8,9,10,11,12,13,14,16,18,19,23,24,26,27,28,29,30	18
Account Executive	1,3,4,6,7,8,9,10,11,12,13,14,16,19,23,26,27,28	26
Account Executive	1,3,4,6,7,8,9,10,11,12,13,14,16,19,23,26,27,28	28
Account Executive	1,3,4,6,7,8,9,10,12,13,14,15,16,19,20,23,26,27,28,31,32,33,34,35,36,37,38,39,40 ,41	20

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	Bethune-Cookman College Office of Career Service 640 Dr. Mary McLeod Bethune Blvd. Daytona Beach, Florida 32114 Davita Bonner 386-481-2143 Fax 386-481-2139 bonnerd@cookman.edu	Ν	0
2	Brevard Workforce 297 Barnes Blvd. Rockledge, FL 32955 321-504-7600 **Brevard Job Link sends notices to Cocoa and Titusville Job Links	Ν	0
3	CT School of Broadcasting 3450 Northlake Blvd., Ste 110 Palm beach Gardens, L 33403 561-847-4126 csbpalmbeach@gocsb.com	N	0
4	Employ Florida 1-866-FLA-2345 efmhelpmailbox@deo.myflorida.com ** Employ Florida links all of Florida's state and local workforce services and resources.	Ν	0
5	Florida Association of Broadcasters Florida Association of Broadcasters, Inc. 201 South Monroe Street Suite 201 Tallahassee, FL 32301 (850) 681-6444 Ivarn@fab.org	N	0
6	Florida Institute of Technology Job Development Coordinator 150 W. University Blvd. Melbourne, Florida 32901 321-674-8000 Dona Gaynor dgaynor@fit.edu	N	0
7	Full Sail University 3300 University Blvd. Winter Park, FL 32792 placement@fullsail.edu	N	0

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
8	Hispanic Chamber of Commerce	Ν	0
	10051 McGregor Boulevard Suite 204		
	Fort Myers, Florida 33919 239-418-1441		
	info@hispanicchamberflorida.org		
9	Mt. Hood Community College	N	0
	26000 S.E. Stark St.		
	Gresham, Oregon 97030 503-491-6422		
	JD.Kiggins@mhcc.edu		
10	National Lesbian & Gay Journalist Assoc.	N	0
	2120 L St, NW Suite 850		
	Washington, DC 20037		
	202-588-9888 info@nlgja.org		
11	University Of Central Florida	N	0
11	Career Resource Center	11	0
	Admin Bldg. Room 124		
	Orlando, Florida 32816		
	407-823-2361		
10	csrecruit@ucf.edu Station websites	N	0
12	www.wala.com	N	0
13	SimplyHired.com	Ν	0
14	Glassdoor.com	N	0
15	LinkedIn.com	N	0
16	Internal Posting	N	0
17	Employee Referral	N	3
18	Non-Employee Referral	Ν	1
19	LinkUp.com	Ν	0
20	On-Air Announcements (one or more SEU stations)	Ν	1
21	Walk-In/Self-Referral	Ν	1
22	Inside Radio	Ν	0
23	www.allaccess.com	Ν	0
24	American Job Exchange	Ν	0
	America's Job Exchange		
	200 Minuteman Road Andover, MA 01810		
25	Traffic Directors Guild of America	N	0
23	www.TDGA.org	11	U U
26	Cumulus.com	N	4
27	Ziprecruiter.com	N	1
28	Indeed.com	N	3

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
29	Florida Today	N	0
	#1 Gannett Plaza		
	Melbourne, FL 32940		
	Contact: Shelton Swanson		
	Phone: 888-986-9954		
	Email: sswanson@gannett.com		
30	Velvet Jobs	Ν	0
	Velveltjobs.com		
31	University of South Florida	Ν	0
	Handshake.com		
32	Florida Agricultural & Mechanical University	Ν	0
	Handshake.com		
33	Barry University	Ν	0
	Handshake.com		
34	Florida State University	Ν	0
	Handshake.com		
35	University of Miami	Ν	0
	Handshake.com		
36	Nova Southeastern University	Ν	0
	Handshake.com		
37	Florida International University	Ν	0
	Handshake.com		
38	University of South Florida Sarasota-Manatee	Ν	0
	Handshake.com		
39	The University of Tampa	Ν	0
	Handshake.com		
40	Rollins College	Ν	0
	Handshake.com		
41	St. Thomas University	Ν	0
	Handshake.com		
	TOTAL INTERVIEWEES OVER	REPORTING PERIOD	14

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III. RECRUITMENT INITIATIVES

	Type Of Recruitment Initiative (Menu Selection)	Brief Description Of Activity
1	Establish a mentoring program for station personnel.	From March 10, 2017 to May 25, 2017, SEU established a mentorship program. Part-time Promotions Assistant was mentored by Operations Manager, Promotions Director, and Production Director. Topics covered included on-air skills, production, operation of programming equipment, and programming as well as promotions software.
2	Participation in at least four events or programs sponsored by educational institutions relating to career opportunities in broadcasting.	On May 16, 2017, Promotions Director represented SEU in a studio tour of 8 students from Florida Institute of Technology and discussed how radio works, radio broadcasting careers, music selection, and how radio serves listeners, clients, and the community.
3	Participate in at least four events sponsored by organizations representing groups present in the community interested in broadcast employment issues, including conventions, career days, workshops, and similar activities.	On June 27, 2017, WLZR Program Director represented SEU at the Brevard County Sheriff's Office summer basketball camp. Topics covered included sports radio broadcasting and how to tour the Cumulus Melbourne radio stations.
4	Sponsor Events in the Community Designed to Inform and Educate the Public Concerning Employment Opportunities in Broadcasting.	On July 17, 2017, WLZR Program Director represented SEU in a job shadow program with a student of Sports Management Worldwide. Student experienced a typical workday in sports radio broadcasting.
5	Host at least one job fair.	On August 22, 2017 our SEU hosted a job fair at the Space Coast Convention Center. SEU Business Manager educated attendees on career opportunities in radio to include current open positions of Account Executive and Promotions Assistant. An additional 16 other businesses in the community were represented at the job fair. Over 200 people attended this event, which was promoted on all SEU stations.